

WELCOME

#LaithwaitesLive

Laithwaite's

WINE

LIVE

MANCHESTER 2018

TASTE • SHOP • DISCOVER

16TH & 17TH NOVEMBER 2018

Laithwaite's WINE LIVE



Welcome to Laithwaite's LIVE and to 700-year-old Manchester Cathedral. It's a thrill to be at such an amazing venue for the first time.

Where else do you get the chance to learn, explore, taste and shop?

Where else do you get the chance to put a 'face to the wine' - to actually meet the talented folk behind all your favourites?

With over 100 wines in almost as many styles, there's something for everyone and with the chance to try before you buy it's the perfect opportunity to discover your new favourites.

The Tasting Theatre is back. Among the highlights is a new and exciting cheese and wine pairing event with a special Festive twist. Entry is included in the price of your Live ticket – but you'll need to book early.

Also, The Ministry of Taste invites you to push your sensory boundaries and explore how different music affects your enjoyment and perception of a wine's flavour (cue UB40 ...).

Did you know we also *make* our own wine? Visit the stands and meet the teams from our own ground-breaking French and Aussie wineries, Le Chai au Quai and RedHeads, and discover their latest creations.

There's no shortage of lip-smackingly tasty wines to try, but there's more. We also showcase craft beer and spirits plus olives and cheeses.

Take a minute to discover our fantastic Christmas gifts and get your shopping 'wrapped up' in one go. Vote for your wine of the show too – the floor plan pinpoints the voting pods. Your opinion matters ... and you may even win a prize.

Thanks for coming. We hope you have a great time.



P.S. Keep track of your shopping list (p.4) because we've got a new, not-to-be-missed offer for you: pick your own 'Top 12' in any combination, place your order today and we'll add in three FREE bottles to fill your case. PLUS, the more bottles you buy the greater discount you'll receive!

CONTENTS

- | | |
|-------------------------------|----------------------------|
| 6 TASTING EXPERIENCES | 23 CHILE |
| 9 TOM'S 'HOW TO TASTE' | 24 PREMIUM AMERICAS |
| 10 ENGLAND | 25 SOUTH AFRICA |
| 11 FRANCE | 26 NEW ZEALAND |
| 14 SPAIN | 28 AUSTRALIA |
| 16 ITALY | 30 FORTIFIED |
| 18 PORTUGAL | 31 SPIRITS |
| 20 GERMANY & AUSTRIA | 32 BEER |
| 21 ROMANIA | 34 FOODIES |
| 22 ARGENTINA | 39 ORDER FORM |

SCHEDULE OF EVENTS

Friday Evening 6.30pm - 9pm

- 6.30pm** Show opens
- 6.45pm** Tasting Theatre opens
- 6.50pm** Welcome to Laithwaite's LIVE
- 8.45pm** Wine of the Show & Competition winners announced
- 9pm** Show closes

Saturday Afternoon 12.30pm - 3pm

- 12.30pm** Show opens
- 12.45pm** Tasting Theatre opens
- 12.50pm** Welcome to Laithwaite's LIVE
- 2.45pm** Wine of the Show & Competition winners announced
- 3pm** Show closes

Saturday Evening 6.45pm - 9.15pm

- 6.45pm** Show opens
- 7pm** Tasting Theatre opens
- 7.10pm** Welcome to Laithwaite's LIVE
- 9pm** Wine of the Show & Competition winners announced
- 9.15pm** Show closes

MUST-SEE HIGHLIGHTS

WSET WINE CONSULTANCY



Discover if you are a tolerant taster, a balanced taster or a hyper taster with a visit to the Wine & Spirit Education Trust.

MUSIC & WINE



A match made in heaven? Discover how music affects our perception of wine. Raise the bar at your next dinner party!

MEET THE WINEMAKERS

Meet the winemakers face-to-face. Discover first hand why your favourite wines taste so good!

CHRISTMAS GIFTS

ORDER TODAY!

Call in at the Gifts Emporium (see floor plan on back cover) to see our range of Christmas present ideas. Today's a great opportunity to tick a few names off your list.

FOODIES

Taste artisan British cheeses at The Cheese Counter, and at The Olive Store savour olives, oils and charcuterie from Andalucia. Delicioso!

CRAFT BEERS & SPIRITS

Become a member - sign up today

Immerse yourself in artisan beers and favourite spirits-of-the-moment. Discover our Gin Club too.

LE CHAI AU QUAI



We have yet to perfect the teleporter so take a virtual reality (VR) tour instead of our splendid 19th century wine cellar near Saint-Emilion. The wines are out of this world.

DOMAINES LAITHWAITES



Become a member - sign up today

The journey that started over 30 years ago, when Tony Laithwaite bought a vineyard near Saint-Emilion. Today Domaines Laithwaites encompasses three renowned estates that champion the wines of Bordeaux.

REDHEADS WINE



Become a member - sign up today

Acclaimed internationally, our RedHeads studio winery turns out some of the most attention-grabbing wines in Australia. Meet the crew and have a taste.

TASTING THEATRE

"Wine is theatre" according to Tony Laithwaite and in the intimate space of our Tasting Theatre you'll soon see why. After a 15-minute session, you'll feel entertained, uplifted and enlightened.

COMPLETE YOUR WINE SHOPPING LIST

Fill your Case Today

Why not fill a case with all your favourites from the Show?

Make up your own mixed dozen and we will
throw in an extra 3 bottles FREE!

10% OFF ALL WINES*

(Excluding Champagne, English
Sparkling Wine, Beers and Spirits)



FREE 3 BOTTLES**



Choose an additional
three** great reds or
whites for your case
(worth at least £29.97)



The more YOU
BUY today the
better the DEAL



BUY

12 BOTTLES
Minimum spend required

=



**FREE THREE
EXTRA BOTTLES
TODAY ONLY!***
(usually £29.97)

+

10% DISCOUNT*

+



FREE delivery
(usually £7.99).

BUY

24 BOTTLES
Minimum spend required

=



**FREE THREE
EXTRA BOTTLES
TODAY ONLY!***
(usually £29.97)

+

15% DISCOUNT*

+



FREE delivery
(usually £7.99).

BUY

36 BOTTLES
Minimum spend required

=



**FREE THREE
EXTRA BOTTLES
TODAY ONLY!***
(usually £29.97)

+

20% DISCOUNT*

+



FREE delivery
(usually £7.99).

* Excluding champagne, English Sparkling Wine, Beers and Spirits. Any wines with greater savings indicated in red throughout the programme.
**Maximum 3 FREE bottles per household

.....Laithwaite's.....
PREMIERE

PREMIERE MEMBERS

You will receive all the above plus **your free premiere member bottles** which will be dispatched automatically with your order.

*For full terms & conditions please see the inside back cover of your programme.

TASTING THEATRE EXPERIENCES

Join us in the Tasting Theatre where we'll be hosting a selection of entertaining masterclasses with the help of a few expert friends.

Each session is fast and fun – lasting just 15 action-packed minutes.

Seating is limited and will be offered on a first-come, first-served basis. If you'd like to attend, reserve your ticket on arrival at the wine info hub or pre-book via our website laithwaites.co.uk/livemanchester.

CHEESE AND WINE

TASTE

Friday Evening	6.45 – 7pm
Saturday Afternoon	12.45 – 1pm
Saturday Evening	7 – 7.15pm

Cheese and Wine

Try out a star-studded range of craftsman-made cheeses with authentic regional character. Pick up tips about wine pairings and decide what you want for your Christmas table – there's every chance you'll find some delicious surprises.

GERMANY'S LITTLE-KNOWN WINE TREASURES

DISCOVER

Friday Evening	7.15 – 7.30pm
Saturday Afternoon	1.15 – 1.30pm
Saturday Evening	7.30 – 7.45pm

Germany's little-known wine treasures

Think you know German wine? Well think again! Prepare to be delighted by thrilling whites – both sweet and dry – and a red to give Burgundy a run for its money. Discover flavour and elegance you simply won't find in any other wine country.



NEW
FOR
2018

MINISTRY OF TASTE MUSIC SESSIONS

Our intrepid gastronomers, Justin and Grant - the Ministers of Taste - have found a new frontier to boldly go (to).

We have been inspired by our recent explorations into the way sounds can influence our perception of taste. So after extensive research (yes, lying around, drinking wine and listening to music), we are delighted to invite you to join us for a Wine and Music tasting that we hope will amaze you and delight you in equal measure.

Using state of the art individual headphones, you will listen to three very different music tracks while you taste each wine in turn. Will the music change the flavour, or alter how much you enjoy the wine? And if so, how on earth can this actually work?

Friday Evening

7.45 – 8.05pm & 8.20 – 8.40pm

Saturday Afternoon

1.45 – 2.05pm & 2.20 – 2.40pm

Saturday Evening

8 – 8.20pm & 8.35 – 8.55pm

EXCLUSIVE EVENT-ONLY OFFER



HURRY
LIMITED
TICKETS
AVAILABLE

VINTAGE FESTIVAL

LONDON 2019

SAVE
£8
PER TICKET!

CELEBRATE THE FESTIVAL'S 40TH YEAR

Book your tickets to next year's Vintage Festival at Old Billingsgate
on Friday 10th and Saturday 11th May 2019.

Save £8 per ticket! Just add them to your order today.
Hurry – discounts will end at 2pm Friday 30th November 2018.

For further details visit:

VINTAGEWINEFESTIVAL.CO.UK



ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200



WSET
WINE & SPIRIT
EDUCATION TRUST

Wine Consultancy

Visit the Wine & Spirit Education Trust's (WSET) Wine Consultancy at Laithwaite's Live for a taste-led voyage of self-discovery. WSET's friendly consultants will take you through some easy taste tests to find out if you are a 'tolerant taster' (nothing makes you wince), a 'balanced taster' (you've a well-balanced palate) or a 'hyper taster' (the sensitive type). Based on the findings, Laithwaite's Tour Guides will show you how to find more of 'your kind of wine'.

Whatever your result, WSET can help improve your wine tasting skills and knowledge with courses suitable for all, from beginners to advanced.

Here are some simple tips for training your taste buds and sense of smell.



Try different wines side by side, paying attention to the levels of sweetness and acidity; to the flavour characteristics, and to how long the flavours linger after you swallow.



Experiment with food & wine pairings. Try the same wine on its own, followed by three different foods - something acidic, salty, and finally sweet. See how your impression of the same wine changes completely from one food to another.



Avoid chewing gum, brushing your teeth or eating very sweet or spicy food before wine tasting - these things will reduce your ability to taste objectively.



**Vote for your wine of
the show to win a bottle
of Laithwaite Champagne
normally £29.99**

One lucky person will WIN a bottle of
Laithwaite Champagne at each event session

Just vote for your wine of the show and fill in your
details at the voting barrels marked on the floor plan!

 VOTING 

TOM'S 'HOW TO TASTE'

Here at Laithwaite's Live you can sample more from the world of wines, beers and spirits in one day than you might otherwise do in a whole year!

No wonder we love hosting it just as much

as you guys love attending.

To help you stay the course and cross the finish line in

style we have provided spittoons for you; don't be afraid to use them.

(That would be my Top Tip!).



FOOD MATCHING

This year we're encouraging you to think about food pairings while you taste. To prompt discussion, I've included a symbol next to each wine indicating my favourite food match. See if you agree. There are no right or wrong answers ... and if a wine has 'Christmas' next to it, it simply means it's extra special, festive and versatile. Strong contenders for your Top 12 case!



ASIAN & SPICY



CHRISTMAS (DINNER)



BEEF/STEAK



DESSERTS



POULTRY



SHELLFISH & FISH



CHEESE



LAMB & GAME



APERITIF



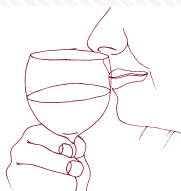
STEP 1. Eye it up

Tilt your glass over a white background.

The wine should look bright and tempting.

For reds, a purple edge suggests youth; a garnet

rim, age. Crisp young whites are usually pale. Older, richer, oaked and 'sweeties' are deeper. Avoid anything murky!



STEP 2. Sniff the wine - twice

Sniff before you swirl the glass. First impressions count - it should smell clean and attractive.

Swirl and sniff again.

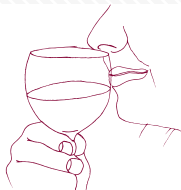
You'll notice even more. What do the aromas remind you of? Fruits? Flowers? Spices? Be confident. If you smell it - you're right!



STEP 3. Swill & swallow (or spit)

Take a mouthful and rinse it around. Breathe in a little air too if you can without choking (it's a knack). Dry or sweet,

firm or smooth, fruity or savoury, crisp or creamy? Is everything nicely balanced? Now spit (in the spittoons!). If the flavour lingers (in a good way) - it's a good wine!



STEP 4. Note your findings

If you have a retentive mind, great. Otherwise, write down what you liked about it. Think about when and where

you might enjoy this. Christmas for example. What might it go well with? You may even want to rate each wine on a scale of 1-10 and compare scores just for fun.

ENGLAND

"Just as France's Champagne growers are worried about global warming, England's vineyards are scaling new heights. Enjoy fine sparkling wines from award-winning estates including Barbara Laithwaite's Wyfold Vineyard and our blue-blooded exclusive Windsor Great Park 2015."

Karl McCulloch, English Wine Buyer

1

THE THAMES VALLEY TRILOGY

English sparkling wine quality is rising and Laithwaite's leads the way in the Thames Valley.

PRE-SELL OFFER - ENGLISH SPARKLING 3 BOTTLE LIMITED EDITION CASE - FESTIVAL EXCLUSIVE

Reserve this unique trio of English sparkling wines in time for Christmas.
Presented in a limited edition gift box.

1st instalment £30 Code: J00092
2nd instalment £50
Delivered mid December

Both instalments must be paid using the same debit or credit card.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Rating
1	Harrow & Hope Brut Reserve NV, English Quality Sparkling Wine - 12%	Sparkling White		2941816	£26.50	/10
<i>Sparkling wine courses through the veins of the Laithwaite clan. This is Henry's complex, elegant NV Reserve.</i>						
2	Wyfold Vineyard 50th Anniversary Brut 2014, English Quality Sparkling Wine - 12%	Sparkling White		3604714	£33.00	/10
<i>The cream of English fizz, commemorating the Laithwaite's glittering half century in wine.</i>						
3	Windsor Great Park Vineyard 2015, English Quality Sparkling Wine - 12%	Sparkling White		2359415	£37.99	/10
<i>Our exclusive English fizz from Windsor Great Park where Henry II first planted vines in the 1100s.</i>						

AWARD
WINNER

FRANCE

"France is the cradle of wine civilisation. Put that bold assertion to the test by exploring luxury selections from Champagne, Bordeaux, the Loire, Chablis and the deep south. One thing's for sure: the quality and variety are breathtaking."

Nick Taylor, Wine Buying Director









Le Chai au Quai, situated on the banks of the Dordogne

2

CHAMPAGNE

Taste a brilliant family grower's Champagne and the exquisite range from Laurent-Perrier.






No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
4	Didier Chopin Brut NV, Champagne – 12%	Sparkling White		2380316	£19.99	SAVE £4.00	£15.99	/10	AWARD WINNER
Gold medal Blanc de Noirs with attractive toastiness from Didier and Karine Chopin's Marne Valley estate.									
5	Laurent-Perrier La Cuvée NV, Champagne – 12%	Sparkling White		3210517	£39.99	SAVE £4.00	£35.99	/10	AWARD WINNER
Grande Marque Champagne that's famous thanks to over 200 years of history and its elegant and creamy style.									
6	Laurent-Perrier Ultra Brut NV, Champagne – 12%	Sparkling White		18545NV	£49.99		£49.99	/10	AWARD WINNER
A very fine and pure expression of perfectly crafted Champagne with no added sugar. Bone dry and seriously refreshing.									
7	Laurent-Perrier Millésimé 2007, Champagne – 12%	Sparkling White		2348507	£50.00		£50.00	/10	AWARD WINNER
2007 was a magnificent vintage and it now boasts the most gorgeous golden-hued, bottle-aged complexity.									
8	Laurent-Perrier Cuvée Rosé Brut NV, Champagne – 12%	Sparkling Rosé		09307NV	£49.99		£49.99	/10	AWARD WINNER
Instantly recognisable. One of the richest, finest rosé Champagnes and a standard-bearer for the skin-contact style.									
9	Laurent-Perrier Grand Siècle Brut NV, Champagne – 12%	Sparkling White		18370NV	£115.00		£115.00	/10	AWARD WINNER
An indulgent and luxurious blend from grapes harvested in great vintages from Grand Cru vineyards.									

3

LE CHAI AU QUAI, BORDEAUX

Our Bordeaux riverfront cellar is a 'finishing school' for wines with exceptional potential.







No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
10	Laithwaites Sauvignon Blanc 2016, Bordeaux AOC - 12%	White		0307616	£11.49	<div>SAVE £1.50</div>	£9.99	/10	AWARD WINNER
	Golds galore for this legendary Sauvignon now celebrating its 22nd vintage. The benchmark for Bordeaux.								
11	Le Masque Chenin Blanc 2017, Vin de France - 13.5%	White		2153717	£11.99	<div>SAVE £1.20</div>	£10.79	/10	AWARD WINNER
	Great southern French Chenin of riveting honeyed lemon and wet stone freshness.								
12	Élan-Bise Syrah 2016, Vin de France - 14%	Red		3502016	£14.99	<div>SAVE £4.00</div>	£10.99	/10	
	Deep, dark, spicy Syrah from hand-selected grapes. Note the spicy richness from 18 months in top quality barrels.								
13	Le XV du Président 2017, Pays d'Oc IGP - 15%	Red		3310017	£10.99	<div>SAVE £1.10</div>	£9.89	/10	
	The wine that launched the nation's thirst for big, rich, beautifully balanced 15% reds some 30 years ago.								
14	La Font del Bosc (50cl) 2009, Maury AOC - 16.5%	Dessert		0236009	£13.99	<div>SAVE £1.40</div>	£12.59	/10	AWARD WINNER
	Crafted from the super-ripe grapes of ancient Grenache vines and fortified to 16.5%. Sweet, tangy and luscious.								

4

DOMAINES LAITHWAITE, BORDEAUX

Including Château La Clarière Laithwaite, "the leading estate in Côtes de Castillon" ("Decanter")







15	Le Blanc de La Clarière 2016 , Bordeaux AOC - 13%	White		3090116	£19.99	SAVE £2.00	£17.99	/10	AWARD WINNER
Seriously impressive oak-aged Sémillon Sauvignon in the style of Cru Classé white Graves.									
16	Château de Colombe 2017 , Castillon Côtes de Bordeaux AOC - 14%	Red		3229217	£13.99	SAVE £1.40	£12.59	/10	AWARD WINNER
From a bijou château occupying remarkable terroir in Castillon, Saint-Emilion's neighbour and equal.									
17	Château La Clarière Laithwaite 2016 , Castillon Côtes de Bordeaux AOC - 13.5%	Red		0533316	£24.00		£24.00	/10	AWARD WINNER
Tony Laithwaite's gold medal (six) claret from Decanter magazine's 'leading estate in the Côtes de Castillon'.									
18	Château La Clarière Laithwaite 2011 , Castillon Côtes de Bordeaux AOC - 13.5%	Red		0533311	£24.00		£24.00	/10	AWARD WINNER
Like the great wines of Saint-Emilion, La Clarière gets more mellow and complex with age. The 2011's perfect now.									

5

SAVAS, BORDEAUX





Alongside great clarets here you'll also find a fine dry white and a superb 'sticky'.

19	Château Le Coin Sauvignon Gris 2017, Bordeaux AOC – 13%	White		0872117	£10.99	SAVE £1.10	£9.89	/10	AWARD WINNER
Fresh and dry, Sauvignon Gris is richer than Sauvignon Blanc, making this white Bordeaux exceptionally food-friendly.									
20	Château Le Bonalguet 2016, Bordeaux AOC – 13%	Red		2901116	£13.99	SAVE £1.40	£12.59	/10	AWARD WINNER
Triple-gold Merlot-based claret that showcases Bordeaux's exceptional 2016 vintage.									
21	Château Malescasse 2002, Haut-Médoc AOC Cru Bourgeois – 13%	Red		1899002	£18.99	SAVE £6.00	£12.99	/10	
A rare chance to try a fully mature claret from the Haut-Médoc.									
22	Château Pineau du Rey Sauternes Half Bottle 2004, Sauternes AOC – 13.5%	Dessert		2556504	£13.99	SAVE £4.00	£9.99	/10	
Intense Sauternes made from late-harvested grapes vinified to exacting standards. Age has added layers of luscious flavours.									

6

BOUGRIER & LAPORTE, LOIRE




The Loire Valley is the home of Sauvignon Blanc but don't overlook the Sancerre rosé.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
23	Abbesse Sauvignon Blanc 2017 , Vin de France – 12%	White		1950517	£9.99	SAVE £1.00	£8.99 /10
<i>Super grassy, lemon fresh Sauvignon from the Loire's infallible Noël Bougrier.</i>							
24	La Nantaise Réserve 2017 , Muscadet AOC – 11.5%	White		0352417	£10.99	SAVE £1.10	£9.89 /10
<i>Crisp and refreshing with a bracing tang of the sea – simply perfect with seafood.</i>							
25	Domaine Serge Laporte Sancerre 2017 , Sancerre AOC – 13%	White		2239517	£17.49	SAVE £2.00	£15.49 /10
<i>Chavignol, long regarded as one of the appellation's top 'crus', accounts for this wine's superb balance.</i>							
26	Domaine Serge Laporte Sancerre Rosé 2017 , Sancerre AOP – 13%	Rosé		3181017	£16.99	SAVE £2.00	£14.99 /10
<i>Serge Laporte's pure, strawberry-scented Pinot Noir rosé matches the pristine quality of his white Sancerre.</i>							

7

SERVIN, CHABLIS




The soils of Chablis are rich in fossil shells, and give the wines a unique character.

27	Domaine Servin Chablis Les Pargues 2017 , Chablis AOP – 12.5%	White		0116117	£17.99	SAVE £3.60	£14.39 /10
<i>Chablis remains the ultimate refined expression of Chardonnay, here made from a historic vineyard painstakingly revived after World War One.</i>							
28	Domaine Servin Chablis Grand Cru Les Preuses 2015 , Chablis Grand Cru AOC – 13%	White		1948115	£32.00		£32.00 /10
<i>The Servin family have been making wine since 1654 and own vines in 'grand cru' plots like Les Preuses.</i>							
29	Domaine Servin Chablis Grand Cru Bougros 2015 , Chablis Grand Cru AOC – 13%	White		2254115	£32.00		£32.00 /10
<i>The Servin's most powerful 'grand cru', 100% fermented and aged in oak. The long-lasting flavours will develop further for years to come.</i>							

8

SOUTHERN FRANCE

Southern France remains a treasure trove of wine styles from fine fizz to memorable 'bistro' reds.

30	Domaine Bouché Crémant de Limoux Blanc NV , Crémant de Limoux AOC – 12.5%	Sparkling White		3554618	£13.99	SAVE £1.40	£12.59 /10
<i>First-class sparkling wine made like Champagne by Champenois Bruno Bouché. Citrussy, creamy and brioche-scented.</i>							
31	Belle Côte 2017 , Vin de France – 12%	White		3580017	£9.99	SAVE £1.00	£8.99 /10
<i>Southern French blend with delicate stone fruit flavour and lemony freshness - make sure you try it if you like Picpoul.</i>							
32	Pigassou 2017 , Vin de France – 13.5%	Red		0056317	£9.99	SAVE £1.00	£8.99 /10
<i>La vie en rouge – a modern incarnation of the classic French country red.</i>							



NOTES

SPAIN

9

SAN MARTÍN DE UNX & BODEGAS LA VIÑA

Spain increasingly impresses with new fresh whites now emerging alongside traditional mature reds.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
33	Flor de San Martín Garnacha Blanca 2017 , Navarra DO – 12.5%	White		3536517	£8.99	SAVE £1.50	£7.49 /10
<i>An impressive new find - super-fresh, citrus-scented white from grapes hand-harvested in the high hills of Navarra.</i>							
34	Viña Nava Rosado 2017 , Navarra DO – 13.5%	Rosé		1710117	£8.29	SAVE £0.83	£7.46 /10
<i>Spain's leading style of rosé at a hard-to-beat price so you can enjoy a taste of summer all year round.</i>							
35	Viña Nava Tempranillo 2017 , Navarra DO – 14%	Red		1549517	£8.49	SAVE £0.85	£7.64 /10
<i>We think this gorgeously silky, fruity Tempranillo from Navarra is one of our very best value reds.</i>							
36	Palacio del Conde Gran Reserva 2011 , Valencia DO – 14%	Red		0002711	£9.99	SAVE £1.00	£8.99 /10
<i>Wonderfully fragrant, silky red from hand-harvest old vine Tempranillo. Four splendid Silver medals to date.</i>							

AWARD
WINNER

AWARD
WINNER

NOTES

"Spanish wines in their infinite variety are the reflection of a vast land of extremes with its contrasting colours and light. Whether you prefer a glass of cold Fino sherry, a vibrantly fruity rosado or a mature, spicy Rioja Reserva, Spain is waiting to serve you. Have your glass at the ready!"





Beth Willard, Spanish Buyer

Tom Laithwaite checking out the view in the vineyards of Rioja

10

FELIX SOLIS

Sauvignon's now established in Spain, while Tempranillo appears with ever more delicious variations.





No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
37	Casa Bataneros Sauvignon Blanc 2017 , Valdepeñas DO - 12.5%	White		3168017	£9.99	SAVE £1.00	£8.99 /10
<i>Fresh, pineapple-tinged Sauvignon from a family producer that's twice been voted 'Best Winery in Spain'.</i>							
38	Casa Bataneros Gran Selección Tempranillo (50cl) 2016 , Valdepeñas DO - 13.5%	Red		3454516	£5.99	SAVE £1.00	£4.99 /10
<i>Old vine Tempranillo, hand harvested and gently oaked from the 'Best Winery of Spain' 2014 and 2015.</i>							
39	Don Solís Tempranillo 2017 , Vino Tinto - 14%	Red		3229517	£9.99	SAVE £1.00	£8.99 /10
<i>Made from cream-of-the-crop Tempranillo from three regions. Look for deep fruit flavours and vanilla spice.</i>							
40	Diego de Almagro Reserva 2012 , Valdepeñas DO - 13%	Red		3495112	£13.49	SAVE £2.70	£10.79 /10
<i>Smooth as silk and full of juicy red berry fruit with classic vanilla aromas.</i>							

AWARD WINNER

11

BODEGAS CASTAÑO & CARLOS PLAZA

Well-established regions are now being joined by exciting developments in out-of-the-way vineyards.





41	Gran Calero 2017 , Yecla DO - 14%	Red		0061117	£8.99	SAVE £1.00	£7.99 /10
<i>Big, juicy Monastrell (aka highly-prized Mourvèdre in France) made from low-yielding vines in the quality enclave of Yecla.</i>							
42	Casa del Duque Monastrell 2016 , Yecla DO - 14%	Red		3449516	£9.99	SAVE £1.50	£8.49 /10
<i>The Castaño family blends Syrah with Monastrell in this organic red - it's a spicy, warming treat for winter evenings.</i>							
43	La Llave Roja Tempranillo Syrah 2017 , Extremadura VdT - 14%	Red		2957017	£9.99	SAVE £1.00	£8.99 /10
<i>A fabulous mouthful from Spain's beautifully wild and remote Extremadura region.</i>							
44	La Llave Roja 8 Meses 2012 , Extremadura VdT - 13.5%	Red		3333512	£11.99	SAVE £1.20	£10.79 /10
<i>Carlos Plaza's sublime blend of Tempranillo, Merlot and Syrah given 8 months in French oak.</i>							

AWARD WINNER

12

MANZANOS WINES

The quality and value of Rioja never cease to amaze. Manzanos is a name to watch.

45	Los Hermanos Manzanos Blanco Barrica 2017 , Rioja DOCa - 13%	White		1497117	£13.99	SAVE £3.00	£10.99 /10
<i>Citrus and stone fruit flavours with creamy vanilla notes from oak-ageing. A very smart white Rioja.</i>							
46	Manzanos 1890 Rosado (magnum) 2016 , Rioja DOCa - 13%	Rosé		3251516	£29.99		£29.99 /10
<i>A beautifully pure-tasting, berry-scented rosado presented in magnums - a perfect centrepiece for celebrations.</i>							
47	Los Hermanos Manzanos Gran Reserva 2008 , Rioja DOCa - 13.5%	Red		2318008	£16.99	SAVE £1.70	£15.29 /10
<i>The Manzanos family's 200 years of winemaking heritage plus a modern approach underpin this refined Gran Reserva.</i>							
48	Viña Marichalar Gran Reserva 2006 , Rioja DOCa - 13%	Red		3119506	£27.00	SAVE £3.01	£23.99 /10
<i>With smoky oak, spice and raisined fruit, this is the kind of elegant Gran Reserva loved by Rioja aficionados.</i>							

AWARD WINNER

AWARD WINNER

JOIN THE CONVERSATION  #LAITHWAITESLIVE

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200

ITALY

"Speaking from experience ... and from the heart, I would say no other country matches Italy for sheer variety of wines. Try our range from the crisp, classy whites of the north, including wonderful Proseccos, down to the rich, warm flavours of the south."

Italian Wine Buyer, Leonardo Bassano



13

COLUMBA BIANCA & BOTTER

Follow Italy's flair for wine from Prosecco in the north to southern Italy and Sicily.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
49	Fabulo Prosecco Frizzante NV , Prosecco DOC - 11%	Sparkling White		3521217	£9.99	£9.99	/10
<i>Gently sparkling apple-and-pear flavoured Prosecco from the region's signature Glera grape.</i>							
50	Mandriano Merlot 2017 , Sicilia IGP - 14%	Red		0888517	£9.99	SAVE £1.00	/10
<i>Sicily's sun-soaked climate guarantees ripeness and that's what makes this smooth, plummy Merlot such a treat.</i>							
51	Tenuta Fenice Nero d'Avola 2017 , Sicilia DOC - 14.5%	Red		3147017	£10.99	SAVE £2.00	/10
<i>A mouthwatering example of the velvety cherry flavours of top quality Nero d'Avola - Sicily's treasured speciality red grape.</i>							
52	Marchese di Borgosole Riserva 2014 , Salice Salentino DOC - 13%	Red		3529014	£11.99	SAVE £1.20	/10
<i>Silky smooth, oak-aged red with generous dark fruit and spice - an authentic taste of southern Italy.</i>							
53	Corte Ottone Riserva 2015 , Brindisi DOC - 13%	Red		3578015	£12.99	SAVE £1.30	/10
<i>Food-friendly Puglian red based on the Negroamaro grape. Mellow and mature, with raisiny fruits and chocolate spice.</i>							

AWARD
WINNER

14

PAOLO MASI

One of our longest serving growers, still crafting great wines with his own skilled hands.





54	Collezione di Paolo Bianco Vergine 2017 , Bianco Vergine Valdichiana DOP - 12.5%	White		0295517	£9.49	SAVE £1.00	/10
<i>Paolo's Tuscan white was been a staple of ours for decades. A tasty trio of Trebbiano, Malvasia and Chardonnay.</i>							
55	Collezione di Paolo Chianti 2016 , Chianti DOCG - 13%	Red		0019516	£10.99	SAVE £1.10	/10
<i>Silky, bright cherry with a tickle of spice - classic Chianti from this immaculate family estate.</i>							
56	Collezione di Paolo Chianti Riserva 2014 , Chianti DOCG - 13.5%	Red		0004714	£12.99	SAVE £1.30	/10
<i>Seasoned Chianti fans agree this top-of-the-range Riserva is a bit of steal. Grazie Paolo!</i>							
57	Vigna Il Corto Collezione Privata 2014 , Toscana IGT - 14%	Red		3202014	£22.00	£22.00	/10
<i>What a maestro! For his flagship red, Paolo adds a dash of Cabernet to gloriously rich, complex Sangiovese.</i>							

AWARD
WINNER

15

IL PAPAVERO

The Il Papavero range shows that right across Italy there are delicious wines to unearth.





No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
58	Il Papavero Prosecco NV , Prosecco DOC – 11%	Sparkling White		2129516	£12.99	SAVE £1.30	£11.69 /10
Definitive northern Italian fizz made with flair and attention to detail by maestro, Scipione Giuliani.							
59	Il Papavero NV , Vino Rosso – 12.5%	Red		0003717	£7.99	SAVE £0.80	£7.19 /10
The seminal Il Papavero - a cross-regional blend. Impossible not to enjoy its easy-drinking charm.							
60	Il Papavero Primitivo 2016 , Puglia IGT – 13.5%	Red		0121316	£9.99	SAVE £1.00	£8.99 /10
Made from 50-year-old Primitivo vines – rich, intense and deliciously drinkable.							
61	Il Papavero Papaverone 2016 , Sicilia IGT – 14.5%	Red		1461416	£15.99	SAVE £2.00	£13.99 /10
Richly textured tour-de-force Amarone-style red packed with flavour from ripe, juicy southern grapes.							

AWARD
WINNER

16

PILLASTRO





Angelo Maci's Pillastro label is a guarantee of authenticity and quality.

62	Pillastro Fiano 2017 , Salento IGP – 12.5%	White		2646817	£10.99	SAVE £1.10	£9.89 /10
You may not think of Italy's heel as a source of great whites, but here you'll find a fresh-tasting gem with ripe apricot and citrus flavours.							
63	Pillastro Primitivo 2016 , Puglia IGP – 13.5%	Red		Q05348	£10.99	SAVE £1.10	£9.89 /10
Made from the local Primitivo grape, Angelo's most popular wine is a benchmark for southern Italian reds.							
64	Pillastro Selezione d'Oro 2016 , Puglia IGT – 14%	Red		0307816	£12.99	SAVE £1.30	£11.69 /10
A step up in concentration, complexity and silky richness thanks to rigorously selected old-vine grapes and careful oak-ageing.							
65	Pillastro Susumaniello 2016 , Puglia IGP – 13.5%	Red		1893516	£11.49	SAVE £1.15	£10.34 /10
A chance to taste the rare, deeply aromatic and flavoursome Susumaniello grape. This is a dark, little-known treasure.							

17

TASTE OF TUSCANY

Tuscany boasts myriad great wines, but for many the most revered is Brunello di Montalcino.

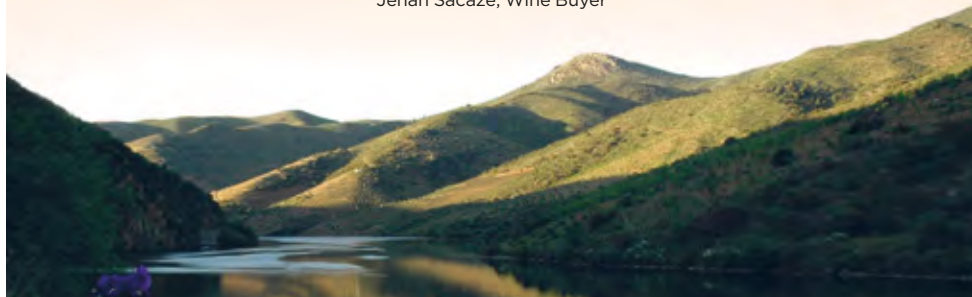
66	Asso 2015 , Toscana IGT – 13.5%	Red		3681115	£12.99	SAVE £1.30	£11.69 /10
Pioneering Carlo Vittori's Asso is a delicious, early-drinking prelude to his mighty, long-lived Brunellos.							
67	Castelli Martinozzi 2012 , Brunello di Montalcino DOCG – 14.5%	Red		3204512	£27.00		£27.00 /10
Press-acclaimed Sangiovese from an ancient estate in the hills of Montalcino with abundant dried fruit, spice and herbs.							
68	Poggio Salvi Brunello di Montalcino 1994 , Brunello di Montalcino DOCG – 13.5%	Red		3349294	£66.00	SAVE £6.60	£59.40 /10
The thick skins of Brunello grapes allow long ageing and the development of a swathe of flavour.							
69	Poggio Salvi Brunello di Montalcino 1979 , Brunello di Montalcino DOCG – 13%	Red		3349179	£69.00	SAVE £6.90	£62.10 /10
A 39-year-old treasure from Carlo Vittori's cellars - tawny-coloured and astonishingly full of silky flavour.							

AWARD
WINNERAWARD
WINNER

PORTUGAL

"Our show selection of Portuguese wines covers a broad spectrum of thrilling styles made from grapes you may never have heard of. We concentrate on wines from Lisbon and nearby Setúbal – regions where there is an abundance of winemaking talent, exceptional vineyards and very attractive prices."





Jehan Sacaze, Wine Buyer



18

ALUADO & BRIGANDO

Favourites from our Portuguese range made by legendary wine 'moderniser' José Neiva.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
70	Aluado Chardonnay 2017, Estremadura VR - 12%	White		2881017	£9.99	SAVE £1.00	£8.99	/10	AWARD WINNER
Not Aussie, not Burgundian, nor even southern French, yet this Portuguese Chardonnay hints at all these styles.									
71	Brigando Rosé 2017, Vinho Regional de Lisboa - 11.5%	Rosé		1983517	£8.49	SAVE £0.85	£7.64	/10	AWARD WINNER
Ultra-modern rosé from José Neiva, one of the legends who led Portuguese table wines into the 21st century.									
72	Brigando Shiraz Tinta Roriz Touriga Nacional 2017, Vinho Regional de Lisboa - 13%	Red		0880717	£8.49	SAVE £0.85	£7.64	/10	AWARD WINNER
The reassurance of Shiraz with the frisson of native Port grapes. Dares to be different.									
73	Aluado Alicante Bouschet 2017, Vinho Regional de Lisboa - 13.5%	Red		1549717	£9.99	SAVE £1.00	£8.99	/10	AWARD WINNER
From a historic 12th century estate. Pitch black with generous, fruit-laden flavours and two shiny Gold medals.									

NOTES

.....

.....

.....





.....

.....

19

VINI HOLD






Once famed for old-fashioned fortified wines, the Setúbal peninsula is now home to thrilling modern wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating		
74	Portinho do Côvo Branco 2017 , Vinho Regional Península de Setúbal – 13%	White		0343617	£8.99	SAVE £1.00	£7.99	/10	AWARD WINNER
Crafted by award winning Jaime Quendera from native Fernão Pires and Muscat, this is delightfully citrusy fresh.									
75	Portinho do Côvo 2017 , Vinho Regional Península de Setúbal – 14%	Red		0183817	£8.99	SAVE £1.00	£7.99	/10	AWARD WINNER
Jaime's irresistibly rich and smooth red from sun-drenched vineyards refreshed by Atlantic breezes.									
76	Vinha do Fava Touriga Nacional 2016 , Vinho Regional Península de Setúbal – 14.5%	Red		3107516	£10.49	SAVE £1.05	£9.44	/10	AWARD WINNER
A dry table wine with flavour and intensity reminiscent of vintage port and from a 'Premier Cru'-quality vineyard.									
77	Rocksand Shiraz 2016 , Vinho Regional Península de Setúbal – 14.5%	Red		3287516	£9.99	SAVE £1.00	£8.99	/10	AWARD WINNER
60 golds for the estate in the last decade bear testament to Jaime's skill. A beautiful red with tons of 5-star reviews.									

20

CASA SANTOS LIMA

Gorgeous wines from the Pinto de Mesquita and Santos Lima estates.

78	Casa de Vila Verde 2017 , Vinho Verde DOC – 11.5%	White		2017517	£9.99	SAVE £1.00	£8.99	/10	
<i>Super light (with a slight spritz), lime fresh, modern Portuguese classic, especially good with bacalhau (salt cod).</i>									
79	Amoras 2016 , Vinho Regional de Lisboa – 13%	Red		0287316	£8.99	SAVE £1.00	£7.99	/10	
<i>If you tend to stick to 'safe haven' Spanish or even Aussie reds, Amoras could easily lead you astray ...</i>									
80	Quinta do Espirito Santo 2016 , Vinho Regional de Lisboa – 15%	Red		0061716	£9.99	SAVE £1.00	£8.99	/10	
<i>Showcasing an array of fabulous grapes, this whopping red has a long and illustrious medal-winning history.</i>									
81	Porrais Reserva 2017 , Douro DOC – 13%	White		1977117	£12.99	SAVE £2.60	£10.39	/10	
<i>Who'd have thought the region renowned for Port could fashion such a fresh, vibrant white? Be astonished!</i>									
82	Stones & Bones (2-litre Bag-in-box) 2016 , Vinho Regional de Lisboa – 14%	Red		3607116	£19.99		£19.99	/10	
<i>Open-minded customers will be the winners here when they taste this exceptionally good 'bulk buy'.</i>									

NOTES

.....

.....

.....

.....

.....

.....

JOIN THE CONVERSATION  #LAITHWAITESLIVE

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200





GERMANY & AUSTRIA

"German Riesling and Austrian Grüner Veltliner are arguably two of the finest and most pleasurable white wines in the world. Here you have centuries of heritage - back to 1655 in the case of My Karp's Gabel family. But with the younger generation now at the helm there's a cutting edge of modernity coming into the style of the wines. Explore and be delighted!"

Kirsten Willis, Wine Buyer





21 WEINGUT GABEL & WEINGUT REICHSRAT VON BUHL

The Pfalz is warmer than Germany's more northerly vineyards - hence the ripeness in these lovely wines.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
83	Reichsrat von Buhl Riesling Brut Sekt 2016 , Pfalz Qualitätswein - 12.5%	White		0081816	£21.00	£21.00	/10
<i>Sparkling Riesling made by Mathieu Kauffmann, former cellar master of Bollinger. No wonder it's this good!</i>							
84	Reichsrat Von Buhl Riesling Nr 1 2017 , Pfalz Qualitätswein - 12.5%	White		0040217	£12.99	SAVE £1.50 £11.49	/10
<i>Excellent Riesling from the 160-year-old Von Buhl estate with zesty lime, ripe peach, mineral freshness and lovely bite.</i>							
85	Gabel Riesling Gutswein 2017 , Pfalz Qualitätswein - 12%	White		3697117	£13.99	SAVE £1.40 £12.59	/10
<i>Noble, off-dry white of substance and finesse from Germany's second largest Riesling region.</i>							
86	Gabel Goldberg Riesling 2016 , Pfalz Qualitätswein - 13%	White		3701016	£17.99	£17.99	/10
<i>Fabulous Riesling with great character and length from rising star Oliver Gabel.</i>							

22 GERMANY & AUSTRIA

Fine Rieslings, a 'sweetie' and a gorgeous Grüner Veltliner.

87	Oliver Zeter Riesling 2017 , Pfalz Qualitätswein - 12%	White		3636417	£14.99	SAVE £2.00 £12.99	/10
<i>Superb Riesling named Wein magazine's 'Pfalz Discovery of the Year 2017'</i>							
88	My Karp Riesling 2016 , Mosel-Saar-Ruwer QbA - 10.5%	White		2338316	£12.99	SAVE £1.30 £11.69	/10
<i>My Karp is a great entry into the world of Riesling. Off-dry citrus and apricot fruit with a steely freshness.</i>							
89	Domdechant Werner Hochheimer Kirchenstück Auslese 2006 , Rheingau QmP - 8%	White		3427406	£32.00	£32.00	/10
<i>Deliciously rich and mature wine with honey, citrus and tropical fruits. Perfect with fruit desserts.</i>							
90	Winzer Krems Kremstal DAC Reserve Grüner Veltliner 2016 , Kremstal - 13.5%	White		3708816	£13.49	£13.49	/10
<i>A top-of-the-range classic of Austrian wine with lovely intensity and length.</i>							

AWARD
WINNER

ROMANIA





"In ancient times Romania was known for fine wine, and now its potential is being unlocked again. It has an excellent climate where the world's best-known grapes thrive as do traditional varieties like Feteasca Neagra ('the black maiden'). It's time to get to know Romanian wine."

Beth Willard, Wine Buyer



23 ROMANIA

It's hard to think of many countries which offer more convincing value than Romania.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
91	Paris Street Pinot Grigio 2017, Dealurile Munteniei IG - 13%	White		1843517	£8.99	SAVE £1.00	£7.99 /10
<i>Ticks all the boxes for textbook Pinot Grigio not least the one marked 'effortlessly quaffable'.</i>							
92	R2 Riesling 2017, Dealurile Munteniei - 12%	White		3490117	£8.99	SAVE £1.00	£7.99 /10
<i>Crisp, apple-and-lime scented Riesling that shows how very drinkable and versatile the variety can be.</i>							
93	Burebista Feteasca Neagra Shiraz 2017, Dealurile Munteniei - 13%	Red		1859317	£9.99	SAVE £1.00	£8.99 /10
<i>Want to taste a wine with uniquely Romanian character? It's reminiscent of dried plums and spicy berries.</i>							
94	La Catina Estate Pinot Noir 2015, Dealurile Munteniei - 13%	Red		2459015	£10.99	SAVE £1.10	£9.89 /10
<i>Rejoice! Such serious, barrel-aged Pinot Noir from Oregon or the Côte d'Or would cost double this.</i>							

NOTES

ARGENTINA





"From vast Mendoza to rugged and wild Patagonia, there is no shortage of ideal vine growing terroir in Argentina for magnificent Malbecs, terrific Torrontés and more. It's all about altitude and latitude: here geography matters!"

Beth Willard, Wine Buyer

24

PEÑAFLORES

Home to two amazing winemakers – Opi Sadler and ex-pat Aussie Steve McEwen.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
95	Alma Andina Torrontés 2018, Salta – 13%	White		0189518	£9.99	SAVE £1.00	£8.99 /10
<i>The high altitude of Salta accentuates the terrifically fragrant, fruity style and crisp acidity of Torrontés.</i>							
96	The Waxed Bat 2017, Mendoza – 13.5%	Red		0125017	£10.99	SAVE £2.00	£8.99 /10
<i>An enduring favourite whose magical blend takes Malbec in a deliciously different direction.</i>							
97	Opi Malbec 2018, Mendoza – 13%	Red		2582518	£9.99	SAVE £1.00	£8.99 /10
<i>Our benchmark Argentine Malbec against which all others are judged. A dark brambly delight.</i>							
98	Opi Malbec Reserve 2015, Mendoza – 14%	Red		2670015	£14.49	SAVE £1.50	£12.99 /10
<i>Inky dark masterpiece from select, old-vine grapes. Never fails to impress.</i>							

AWARD
WINNER

JOIN THE CONVERSATION  #LAITHWAITESLIVE



Winemaker,
Opi Sadler

CHILE

"If you like your wines to taste predominantly fruity rather than savoury, earthy or minerally, the chances are you're a Chile fan. The wines have long been popular yet the fan club continues to grow. Enjoy a selection from our favourite Chilean estate."

Beth Willard, Wine Buyer



25

DON CAYETANO

A highly respected Chilean family estate and winery. A benchmark for value too.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
99	Don Cayetano Sauvignon Blanc 2018, Valle Central – 12%	White		0000718	£8.99	SAVE £1.35	£7.64 /10
<i>Mouthwatering, whistle-clean Chilean Sauvignon, midway 'twixt French and Kiwi styles.</i>							
100	Riversong Rosé 2018, Rapel – 12.5%	Rosé		2177318	£9.49	SAVE £1.00	£8.49 /10
<i>Fruity, appetising pink by Nicolas Bizzarri at LFE, Chilean 'Winery of the Year' three times.</i>							
101	Don Cayetano Cabernet Sauvignon 2018, Valle de Colchagua – 13%	Red		0003018	£8.99	SAVE £1.00	£7.99 /10
<i>Terrific value for such a beautifully made, textbook Chilean Cabernet.</i>							
102	The Patriots Merlot 2017, Valle Central – 13%	Red		Q05349	£8.49	SAVE £0.85	£7.64 /10
<i>Our epic search for Chile's finest value 2017 Merlot ended here. So should yours.</i>							

NOTES

.....

.....

.....

PREMIUM AMERICAS

"Most American wine is consumed Stateside, which may explain why the new world's largest producer takes up so little space on UK shelves. Growers may have had a tough time over the years, with phylloxera and prohibition and more recently with drought, but make no mistake, quality today is world-class."





Clare Tooley, Wine Expert



Wines of the USA - the quality today is world-class

26 PREMIUM AMERICAS

An impressive-value selection chosen by our US expert Clare Tooley.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
103	Round the Blend 2015, California - 13.5%	Red		2292515	£13.99	SAVE £1.50	£12.49 /10
<i>A deliciously broad-flavoured yet elegant gem, carefully crafted from seven grape varieties.</i>							
104	Black Saint Peter Old Vine Zinfandel 2016, Lodi - 13.5%	Red		3385716	£12.99	£12.99	/10
<i>Here's proof that the older vine, the richer the wine. A glorious glassful of dark cherry, spice and chocolate.</i>							
105	Saints and Zinners Zinfandel 2016, Paso Robles - 15%	Red		2464016	£13.49	£13.49	/10
<i>Award-winning Zin from the Miller family in Paso Robles - spicy, plummy temptation in a glass!</i>							
106	Inside Track Limited Release Pinot Noir 2016, Willamette Valley - 13.5%	Red		3558516	£17.99	£17.99	/10
<i>A rare find of raspberry-scented, silky Pinot Noir from a premium enclave in Oregon. Refined and very special.</i>							

AWARD
WINNER

JOIN THE CONVERSATION  #LAITHWAITESLIVE

SOUTH AFRICA





"The South African wine scene just keeps getting better. Rich in tradition with highly skilled, passionate winemakers and a huge diversity of landscapes, it is producing expressive wines in a variety of styles as never before. We're delighted to be working with some of the country's most talented and enthusiastic winemakers."

Kirsten Willis, Wine Buyer

27

ACCOLADE

Get to know supremely fresh whites and reds with a uniquely South African character.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
107	Lobster Shack Chardonnay Viognier Chenin Blanc 2018 , Western Cape WO - 13.5%	White		2267018	£10.99	SAVE £1.10	£9.89 /10
<i>Zesty, refreshing, aromatic blend from a South African 'Winery of the Year' winner - simply add lobster!</i>							
108	Flagstone Free Run Sauvignon Blanc 2017 , Cape South Coast WO - 13.5%	White		2232217	£13.49	SAVE £1.35	£12.14 /10
<i>Pure, bright Sauvignon from ocean-cooled vineyards. Very fresh-tasting yet with richness from ageing on lees.</i>							
109	Flagstone Dragon Tree 2016 , Western Cape WO - 14.5%	Red		0811616	£12.99	SAVE £1.50	£11.49 /10
<i>Pioneering Bruce Jack was inspired by a trip to Gigondas to make this rich, weighty red.</i>							
110	VAT 16 2017 , Western Cape WO - 16%	Red		3716017	£12.99	SAVE £1.30	£11.69 /10
<i>Award-winning winemaker Gerhard Swart's very tasty Grenache-rich, Rhône-inspired red.</i>							

JOIN THE CONVERSATION  #LAITHWAITESLIVE



Harvest time in South Africa

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200

NEW ZEALAND

"In New Zealand it's the little guys who tend to produce the biggest bang for your buck (but there's still room in our range for icons like Cloudy Bay). Many of our friends were the original pioneers of the Kiwi wine scene. Come by. Press the flesh. Try the wines."





Dan Parrott, Wine Buyer

The original Split Rock in Nelson

28

SEIFRIED ESTATE

The skills of the Seifried family and Nelson's unique climate produce seriously aromatic wines.





No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
111	Split Rock Sauvignon Blanc 2018, Nelson - 13%	White		0033118	£12.99	SAVE £2.00	£10.99 /10
<i>Brilliantly fruity Sauvignon from some of the sunniest vineyards in New Zealand.</i>							
112	Seifried Gewürztraminer 2017, Nelson - 12.5%	White		3398517	£14.99	SAVE £2.00	£12.99 /10
<i>Everything you'd expect of a spicy, floral, mouthfilling Gewurz but with added Kiwi quaffability.</i>							
113	Nelson Bay Pinot Noir 2017, Nelson - 12.5%	Red		3700817	£14.99	SAVE £3.00	£11.99 /10
<i>Ripe, plummy Pinot that loves the long hours of sunshine Nelson's vineyards bathe in. Versatile and hugely moreish.</i>							
114	Seifried Estate Sweet Agnes Riesling (half bottle) 2016, Nelson - 13.5%	White		1801516	£18.99	SAVE £2.00	£16.99 /10
<i>One of New Zealand's finest, much-bemedalled 'sweeties', combining intensity, ripeness, purity and perfect balance.</i>							

AWARD
WINNER

29

PREMIUM NEW ZEALAND

You can taste the unmistakable quality of top Kiwi wines here - don't miss the very rare Tempranillo!

115	Hunter's Riesling 2017, Marlborough - 12.5%	White		2033717	£14.99	SAVE £1.50	£13.49 /10
<i>Ravishingly fresh, lime-scented Riesling from Jane Hunter OBE, pioneer of Marlborough wine since the 1980s.</i>							
116	Hunter's Chardonnay 2017, Marlborough - 13%	White		1921017	£17.99	SAVE £1.80	£16.19 /10
<i>Seriously good quality Chardonnay, carefully oak-fermented with a complex flinty, stone fruit and hazelnut character.</i>							
117	Cloudy Bay Sauvignon Blanc 2017, Marlborough - 13%	White		0927717	£23.00		£23.00 /10
<i>The wine that first set the standard for intensely refreshing Kiwi Sauvignon - after 33 vintages it's as impressive as ever.</i>							
118	Trinity Hill Gimblett Gravels Tempranillo 2016, Hawke's Bay - 13%	Red		2655216	£24.00	SAVE £2.40	£21.60 /10
<i>Renowned terroir, top winemaking, French and American oak ... no wonder this is so deeply impressive.</i>							



Gift Cards



Wine makes such a great gift, it's easy to give and lovely to receive. To make sure your friends, family or colleagues get exactly the wine they would like, why not buy them one of our handy gift cards?



- Free next day* delivery
- Simple and easy to use
- Wallet designs for all occasions
- £10, £25, £50, £75 or £100

*Orders received by 1pm on business days will be dispatched same day, orders after this point will be the next working day.

Call 03330 148 200 or go to laithwaites.co.uk/gifts

Laithwaite's Live Events 2019

Bringing the best of our wines and winemakers to you!



Cardiff Live

Saturday 26th January 2019

Scotland Live

Friday 22nd & Saturday
23rd March 2019

London Live

Friday 8th &
Saturday 9th
November 2019

NEW
VENUE!

Manchester Live

Friday 22nd and Saturday
23rd November 2019

Celebrating 50 years of Laithwaite's

AUSTRALIA





“Australian wine is forever reinventing itself but those Shiraz blockbusters and upfront Chardonnays are as popular as ever. So too are the winemakers – larger-than-life characters like The Black Stump’s Alan Kennett and the wild-eyed RedHeads team. Try the wines on show and taste what makes Australia one of the world’s greatest wine countries.”

Dan Parrott, Wine Buyer

30

THE BLACK STUMP

Aussie wines are famed for big flavours, but check out Black Stump Reserve for elegance too.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating	
119	The Black Stump Chardonnay Pinot Grigio 2017 , South Eastern Australia – 12.5%	White		0066917	£9.99	SAVE £1.00	£8.99	/10
	<i>Ripper combination from one of Australia’s most ‘in-touch’ winemakers – he knows what we love... and delivers it!</i>							
120	The Black Stump Durif Shiraz 2017 , South Eastern Australia – 14%	Red		Q0002417	£10.99	SAVE £1.10	£9.89	/10
	<i>Our all-time Aussie bestseller that has made Durif famous after a century in the French wine wilderness.</i>							
121	Dark Corner Durif Shiraz 2017 , South Eastern Australia – 14%	Red		2161517	£10.99	SAVE £1.10	£9.89	/10
	<i>Durif and Shiraz are meant for each other and they really get it together here. A marriage made in Murrumbidgee.</i>							
122	The Black Stump Reserve Shiraz 2017 , Clare Valley – 14.5%	Red		0287217	£12.99	SAVE £1.30	£11.69	/10
	<i>Stellar incarnation of customer favourite Black Stump – a smooth, full yet elegant Shiraz to savour round the fireside.</i>							

AWARD
WINNER

AWARD
WINNER

AWARD
WINNER

NOTES

31

PREMIUM AUSTRALIA

Aussie regions have their own character - taste four of the most compelling here.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating	
123	Marley Farm McLaren Vale Shiraz 2016 , McLaren Vale - 14.5%	Red		3306616	£13.99	SAVE £2.00	£11.99	/10
	<i>Five Golds and 93 points from Wine Show magazine testify to this McLaren Vale Shiraz being extra special.</i>							
124	Peter Lehmann The Pastor's Son Shiraz 2015 , Barossa - 14.5%	Red		1481915	£15.99	SAVE £6.00	£9.99	/10
	<i>Gorgeous, bold Barossa Shiraz commemorating the late, great Peter Lehmann, Baron of the Barossa.</i>							
125	Baileys Of Glenrowan Durif 2015 , Glenrowan - 14%	Red		2991815	£19.99	SAVE £2.00	£17.99	/10
	<i>Inky-dark, seriously full-flavoured red from a historic winery (est 1870) in Ned Kelly bandit country.</i>							
126	Limited Release McLaren Vale Shiraz 2017 , McLaren Vale - 16%	Red		3568017	£22.00	SAVE £9.01	£12.99	/10
	<i>From an iconic producer, a 'knock your socks off' Shiraz stuffed with luscious black berry fruit and mocha spice.</i>							






AWARD
WINNERAWARD
WINNER

32

REDHEADS STUDIO

Our Australian winery where we give winemakers 'freedom of expression' with stunning results.



127	Adelais Pinot Noir Shiraz 2017 , South Australia - 14%	Red		3419017	£12.99	SAVE £1.30	£11.69	/10
	<i>RedHeads on masterful, rule-breaking form with this light and fresh, spicy, berry scented, Pinot Noir Shiraz blend.</i>							
128	Vin'atus Tempranillo Graciano Garnacha 2017 , Adelaide - 14.5%	Red		2669517	£13.99	SAVE £1.40	£12.59	/10
	<i>Creative combo of three Spanish varieties - seriously dark with brooding cherry fruit and toasty oak.</i>							
129	The Corroboree Shiraz 2016 , Barossa and Clare Valley - 14.5%	Red		2105516	£12.99		£12.99	/10
	<i>Triple Gold for this luscious red that shows premium Aussie Shiraz at its rich, ripe-fruit best.</i>							
130	Night Of The Living Red 2016 , Australia - 14.5%	Red		3244516	£19.99	SAVE £2.00	£17.99	/10
	<i>RedHeads original based on Durif and Shiraz with Touriga Nacional too. Pumping with rich, ripe black fruit and spice.</i>							
131	Whip-Hand Cabernet Sauvignon 2015 , Barossa - 14.5%	Red		2406515	£25.00	SAVE £2.50	£22.50	/10
	<i>A cracking good, trophy-winning Barossa Cabernet leant elegance by a dash of cooler Eden Valley fruit.</i>							

AWARD
WINNERAWARD
WINNERAWARD
WINNERAWARD
WINNER

The latest site to be liberated by the renegade RedHeads!

SHERRIES





"Fortifying wines gives them extra stability and a longer life - note the mature rarities here. Fine sherries are crafted with care and passion and deliver an amazing array of flavours, so it's little wonder they inspire such loyal followings. We're proud to focus on the show selections - we think you'll be delighted by them."

Kirsten Willis, Fortified Buyer

33

GONZALEZ BYASS

Enjoy exploring styles from fresh, unfiltered Fino to mature, indulgent Pedro Ximénez.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
132	Cristina Oloroso Abocado NV, Jerez DO - 17.5%	Fortified		20130NV	£15.99	SAVE £1.60	£14.39 /10
	<i>Wonderfully rich Oloroso with toffee, nuts and raisin notes - a sherry to savour.</i>						
133	Gonzalez Byass Fino Dos Palmas NV, Jerez DO - 15.5%	Fortified		2912016	£17.99	SAVE £1.80	£16.19 /10
	<i>Amazingly complex, mature Fino rarity from the doyens of top quality sherry.</i>						
134	Apóstoles 30-year-old Palo Cortado (half bottle) NV, Jerez DO - 20%	Fortified		19497NV	£18.99	SAVE £2.00	£16.99 /10
	<i>Combining characteristics of Amontillado and Oloroso, Apostoles is a delicious and complex-tasting rarity.</i>						
135	Noé 30-year-old Pedro Ximénez (half bottle) NV, Jerez DO - 15.5%	Fortified		3144016	£22.00	SAVE £2.20	£19.80 /10
	<i>Luscious, patiently aged sherry from the Pedro Ximénez grape - brimming with figs, coffee, chocolate and spice.</i>						

AWARD
WINNER
AWARD
WINNER
AWARD
WINNER

NOTES

SPIRITS

JOIN
OUR GIN
CLUB!

"Gin has undergone a revolution thanks to a crop of passionate craft distillers who we admire in the same way we admire great winemakers. Here we showcase the work of Warner Edwards, from the heart of rural England."

Jehan Sacaze, Spirits Buyer



34

WARNER EDWARDS

Carefully judged botanicals - the key flavour components of gin - give these tipples a distinctive character.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
136	Warner Edwards Harrington Dry Gin (70cl), Northamptonshire - 44% <i>The original, smoothly delicious craft gin from Northamptonshire's award-winning Warner Edwards distillery.</i>	Spirit		2665016	£33.50	£33.50	/10
137	Warner Edwards Harrington Elderflower Gin (70cl), Northamptonshire - 40% <i>Hand-picked elderflowers imbue this gin with the aromas and taste of a picture-perfect English summer.</i>	Spirit		3195117	£33.95	£33.95	/10
138	Warner Edwards Victoria's Rhubarb Gin (70cl), Northamptonshire - 40% <i>A tangy, sweet rhubarb edge lies behind the immense popularity of this elegantly crafted gin.</i>	Spirit		35847NV	£38.00	£38.00	/10
139	Warner Edwards Honeybee Gin (70cl), Northamptonshire - 43% <i>Lovely floral aromas with an extra buzz of subtle sweetness from the distillery's own bees.</i>	Spirit		3584818	£38.00	£38.00	/10
140	Warner Edwards Harrington Best Gins Trio (3x20cl) - 44% <i>A handy way to explore the Warner Edwards range and find your favourite. A great gift for Christmas!</i>	Spirit		Q05142	£40.00	£40.00	/10

35



USUALLY £75.00
NOW £50.00

Extra special introductory offer – SAVE £25

ORDER TODAY AND RECEIVE: Osmoz Citrus Gin (70cl), Salcombe Gin Start Point (70cl), Fever-Tree Refreshingly Light Tonic Water (50cl), plus two free Dartington gin glasses and FREE delivery (usually £7.99). Save up to 10% on two bottles every 12 weeks, with FREE delivery. Code: F10027

We'll let you know in advance which exciting gins we've sourced for your next delivery. As a Gin Club customer you will save up to 10% and get first dibs on the new arrivals, plus of course complimentary Fever-Tree Tonic, serving advice and the story behind each gin. Great gins and first class customer service. If you enjoy exploring the world of gin, there's no better way than with The Gin Club. We offer the finest gins and a flexible service so you can miss a delivery or cancel whenever you like.

JOIN
TODAY!

Visit laithwaites.co.uk/ginclub for more information

36

THE BOTANIST

Gin is a labour of love for Jim McEwen at Islay's famed Bruichladdich whisky distillery.

141	The Botanist Dry Gin (70cl), Islay - 46% <i>Crafted using classic gin aromatics and 22 locally foraged botanicals. Makes a first-class G&T.</i>	Spirit		2657516	£35.00	£35.00	/10
-----	---	--------	--	---------	--------	--------	-----

AWARD
WINNER

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200



BEER

"The craft beer movement is incredibly inventive and quick on its feet. Hop-to and try some today!"

Lucy Lettice, Craft Beer and Cider buyer

37

LOOSE CANNON BREWERY

A passion for beer led Will Laithwaite into brewing. Taste the fruits of his labour.



No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
142	Loose Cannon Session India Pale Ale (33cl can) , Oxfordshire – 4.1%	Beer		3290917	£1.99		£1.99 /10
<i>Addictively delicious. Never stand between a thirsty real ale lover and this gently hoppy brew!</i>							
143	Loose Cannon Gunners Gold (50cl bottle) , Oxfordshire – 3.5%	Beer		2362015	£2.25		£2.25 /10
<i>Zesty new, Gold medal ale honouring local hero and Lancaster bomber veteran Stan Bradford.</i>							
144	Loose Cannon Abingdon Bridge (50cl bottle) , Oxfordshire – 4.1%	Beer		2321518	£2.25		£2.25 /10
<i>Multiple Gold medal-winning star of the range with balanced bite and floral aftertaste.</i>							
145	Loose Cannon Bombshell (50cl bottle) , Oxfordshire – 4.2%	Beer		2321718	£2.25		£2.25 /10
<i>Lemon and orange zest aromas delightfully reminiscent of Sauvignon Blanc thanks to Citra and Challenger hops.</i>							

AWARD
WINNER

AWARD
WINNER

38

BREWDOG

Brewdog makes beer with attitude – always inventive, full of flavour and fantastically drinkable.

146	Brewdog Jet Black Heart (33cl can) , Aberdeenshire – 4.7%	Beer		3699218	£1.79		£1.79 /10
<i>Black as pitch and smooth as hell with roast malt flavours and a decadent full-bodied richness.</i>							
147	Brewdog Dead Pony Club Pale Ale (33cl bottle) , Aberdeenshire – 3.8%	Beer		3212517	£1.99		£1.99 /10
<i>Wonderfully aromatic amber brew that's rich and citrusy with a bitter twist finish and goes easy on the alcohol %.</i>							
148	Brewdog Punk IPA (33cl bottle) , Aberdeenshire – 5.6%	Beer		3212617	£1.99		£1.99 /10
<i>The IPA that launched Brewdog's rebellion against conventional beer with a kick of tropical fruit and biscuity notes.</i>							

39

PRIMÁTOR

Primátor's quenched the thirst of Czech beer fans since 1872. Let them quench yours today!

149	Primátor IPA (33cl bottle) , Náchod – 6.5%	Beer		3633218	£2.00		£2.00 /10
<i>Intense, aromatic IPA made with six types of hops and four types of malt. A serious beer for serious beer lovers!</i>							
150	Primátor Premium Lager (50cl bottle) , Náchod – 5%	Beer		2642518	£2.25		£2.25 /10
<i>Pure, refreshing, award-winning lager from the medieval town of Náchod in Bohemia.</i>							
151	Primátor Weizenbier (50cl bottle) , Náchod – 4.8%	Beer		1856018	£2.25		£2.25 /10
<i>Gorgeously smooth, malty, authentic Weizenbier - fresh-tasting and food-friendly.</i>							

AWARD
WINNER

AWARD
WINNER



ALDERLEY EDGE

SHOP • BAR • EVENTS

Our Flagship Store in the North

Set in the heart of Cheshire, Laithwaite's Wine Alderley Edge is a unique venue. Come over and explore our fantastic store which stocks over 400 wines.

- Private event space to hire
- Pop up restaurants
- Wedding wine advice
- Regular tasting events
- Relaxing wine bar
- Free car parking

FREE
DRINK*

40 ALDERLEY EDGE

Pop in - you're assured the warmest of welcomes from David Wagstaff and his team.

No.	Wine Description, Vintage & Appellation	Colour	Match	Code	Price for 1	Price (12+ mix case)	Rating
152	Colle Marianna Soave 2017, Soave DOC - 12.5%	White		3204917	£10.49	SAVE £1.05	£9.44 /10
<i>Italy's most famous white in cracking form with delicately nuanced fruit, a creamy body and stony freshness.</i>							
153	Domaine Gadais La Grande Réserve du Moulin 2017, Muscadet Sèvre et Maine sur Lie AOP - 12%	White		1645017	£11.99	SAVE £1.20	£10.79 /10
<i>Fresh, crisp and pure like you'd expect of top Muscadet but with ripeness and depth from a great vintage.</i>							
154	Grill House Shiraz Pinotage 2017, Western Cape WO - 14.5%	Red		2233617	£10.99	SAVE £1.10	£9.89 /10
<i>Bruce Jack has created the carnivore's dream red from smoky Pinotage plus Shiraz for extra oomph.</i>							
155	Aruma Malbec 2017, Mendoza - 13.5%	Red		1458417	£14.99	SAVE £1.50	£13.49 /10
<i>Exceptionally poised Malbec - rich yet fresh - from legendary Nicholas Catena and the Lafite team.</i>							

0161 507 2233 • 32 South St, Alderley Edge SK9 7ES

Open Monday-Friday: 10am - 7pm • Saturday: 10am - 6pm • Sunday: 11am - 5pm

*Bring this brochure to the store and receive a complimentary drink in our Little Wine Bar

ORDER AT THE EVENT, VISIT LAITHWAITES.CO.UK/LIVEMANCHESTER OR CALL 03330 148 200

FOODIES

"A fabulous opportunity to stock the larder for the festive season."

Tom Laithwaite



THE CHEESE COUNTER

cheesecounter.co.uk



Since 2008 Colin and Christine have sourced a varied collection of over 50 British cheeses, ranging from the traditional to the slightly quirky recipes... Charcoal, Mild Madras and Old Smokey are just a few of the delicious flavours to liven up your taste buds. We hope you enjoy tasting the cheeses to suit your palate and wine.

f facebook.com/cheesecounter

t twitter.com/cheesecounter

Email: thecheesecounter@gmail.com

THE OLIVE STORE

theolivestore.co.uk



The Olive Store was founded in 2005 by Michael Derham, a university lecturer in Spanish, while on a trip to Spain to visit his students. As a Spanish speaker he was able to travel to the rural interior of Andalucía, to discover and bring home the authentic taste of rural Spain. Andalucía alone has the largest production of olive oil in the world especially using the famous Picual olives. The ham and chorizos are produced in Jabugo, a tiny, remote village world famous for its climatic conditions which make it perfect for curing ham from the local Ibérico black pigs which are free range and fed on acorns.

f facebook.com/theolivestoreuk/

t twitter.com/TheOliveStores

Email: enquiries@theolivestore.co.uk

Advent calendars



We have a range of special Advent calendars guaranteed to add a little 'grown up' cheer in the countdown to Christmas!



Wine Advent Calendar
24 bottles x 187ml - 250ml

£79.99

Code: Z10000



Beer Advent Calendar
24 x cans / bottles 33cl - 37.5cl

£49.99

Code: Z10001

The best way to countdown to Christmas and the perfect early gift for whisky and gin lovers



Chase 12 Festive Spirits
12 x 5cl NV

£60 (£50 ex VAT)

Code: S00129



Gin Advent Calendar
24 x 3cl NV

£124.95 (£104.12 ex VAT)

Code: Q00947



Whisky Advent Calendar
24 x 3cl NV

£149.95 (£124.95 ex VAT)

Code: Q00945

SEE THE FULL RANGE OF CHRISTMAS GIFTS IN OUR CATALOGUE,
AVAILABLE AT THE STAND (SEE FLOOR PLAN ON BACK COVER).

ORDER
TODAY!

Gifts Galore

Wine is all about sharing and that's what makes it such a beautiful present, so pick up a gift brochure from our stand at the show and plan for Christmas. In the meantime, here's a snapshot of the wonderful gifts available.

Spirit of Christmas

Various gourmet treats presented in a kubu basket.

£125

S10006
£114.13
ex VAT



Spirit Crackers

Six hand crafted crackers, each containing a luxury miniature, party hat and joke.

£34.99

6 x crackers
with spirits
S00132
£29.15
ex VAT



Champagne, flutes and truffles

Fine Champagne, two beautiful Dartington flutes and six indulgent Champagne truffles in a luxury gift box.

£45

S00020
£37.50
ex VAT



Moët & Chandon Cracker

The ultimate Christmas table cracker ... or just a stylish gift for the Champagne lover in your life.

£19.99

1 x 20cl bottle
Q00444
£16.65
ex VAT



The Complete Book of Port

A taste of 10 Port styles including Colheita 1990 from the 14th-generation Barão (Baron) de Vilar.

£50

10 x 6cl gift
set Q00932
£41.66
ex VAT





Edible Cocktail Pastilles

Two packs, each containing eight edible cocktails from G & T, Rum Punch to Pineapple Bellini ... with a subtle kick to get the night going.
Great fun.

£24.99

16 pastilles
S00053
£20.81
ex VAT



Whisky Baubles

A special 'Best of British' whisky from ...
The Lake District!
Guaranteed to
impress, surprise
and delight.

£36

Whisky Baubles
(6 x 5cl)
Q01018
£30 ex VAT



Gin Baubles

Give these gin baubles
as a gift, hang them
on the tree and,
best of all, refill
them!

£35

Gin Baubles
(6 x 5cl)
Q00983
£29.16 ex VAT



9-year-old Rioja magnum in a wooden gift box

Smooth and fragrant.
Impressive centre piece
for the Christmas table...
or just too good to share?

£30

Finca del Marquesado
Gran Reserva 2009
(magnum) Q00677
£25 ex VAT



Classic white Bordeaux in impressive magnums

From the famous Château
Thieuley, this stunning white
brims with honeyed, creamy
lemon and soft spice.

£40

Château Thieuley
2015 (magnum)
Q05041
£33.33 ex VAT



*See the full range in our Christmas
Gift catalogue, available at the
stand (see floor plan on back cover).*

*Order now and make someone's
Christmas extra special.*

*For the full selection visit:
laithwaites.co.uk/gifts*

Share the love and be rewarded

Give your wine-loving friends
£58 OFF an exclusive intro case
and you'll receive a £20 voucher
for every friend who orders.

Go online now, search for
'friend' and start sharing.
Visit: laithwaites.co.uk

REFER
A FRIEND

**£20
VOUCHER**

For you

£58 OFF

For your friend

We'd love to get to know you better

At Laithwaite's we know taste is a personal thing and every customer is different. Tell us about the wines you like and we'll make sure you hear about bottles you're going to love.

Setting your preferences online and keeping them up to date helps you to get wines that are perfect for your taste. You might prefer certain styles, grapes or countries and may enjoy reds more than whites ... everyone is different and we want to offer wines that are just right for you.

Please take a moment to tell us a bit about what you enjoy drinking and we'll make sure you hear more about wines you're sure to love ...

Let us know what you like - it's easy!



MY
TOP RATED



MY
PREFERENCES



MY
FAVOURITES



MY
PURCHASED



MY
RECOMMENDED



Just go to laithwaites.co.uk/preferences or call us on **03330 148 200**

TASTE • SHOP • DISCOVER • #LAITHWAITESLIVE

TASTE • SHOP • DISCOVER • #LAITHWAITESLIVE



MINISTRY
OF TASTE
MUSIC SESSIONS

TASTING
THEATRE

STAGE

**GIFT
EMPORIUM**

40
ALDERLE

 ORDER & INFO HUB 

ENTRANCE



TODAY
ONLY

FREE
3 BOTTLES

When ordering
ANY MIX of 12+
bottles of wine.

10%*
DISCOUNT

When ordering
ANY MIX of 12
bottles of wine.

15%*
DISCOUNT

When ordering
ANY MIX of 24
bottles of wine.

20%*
DISCOUNT

When ordering
ANY MIX of 36
bottles of wine.

FREE DELIVERY ON ALL ORDERS OF 12+ BOTTLES

*Excluding Champagne, English Sparkling Wines, Beers and Spirits.

HOW TO ORDER

1. Simply select your wines and fill out the order form. Take the form to the Orders & Information Hub where an Advisor will complete your order.
2. Order online at laithwaites.co.uk/livemanchester (bottle prices will automatically display the discounted prices).
3. Call 03330 148 200 and mention you have been to Laithwaite's Live Manchester to get your event offers. But hurry - you must order by 2pm Friday 30th November 2018 to take advantage of the exclusive event discounts and FREE delivery!



ORDER HERE TODAY



ORDER ONLINE AT
LAITHWAITES.CO.UK/
LIVEMANCHESTER



ORDER BY PHONE ON
03330 148 200

ORDER BY 2PM FRIDAY 30TH NOVEMBER '18 TO GET YOUR EVENT OFFERS

You or anybody you buy wine for must be 18 years or over. All goods are subject to availability. Prices and special offers (including free delivery) are limited to one per household and valid until 2pm on 30th November 2018, or while stocks last. Three Free bottles offer: You will receive three free bottles of red or white wine, on any mix of 12 bottles of wine you buy on the day from the wines shown in the event brochure with a minimum spend of £100.00. This offer is only available when you place your order at the event. With a maximum of three free bottles of wine per household. 10% discount offer: you will receive a 10% discount on any mix of 12 bottles of wine from the event brochure. Excluding Champagne, English Sparkling Wines, Beers and Spirits. These prices are highlighted in red in this brochure and are available until 2pm on 30th November 2018. 15% discount offer: If you place an order at Laithwaite's Wine Live Manchester 2018 or at any time up to 2pm on 30th November for any mix of 24 bottles of wine, we will apply a 15% discount (excluding Champagne, English Sparkling Wines, Beers and Spirits). 20% discount offer: you'll receive a 20% discount on any order from the event brochure (excluding Champagne, English Sparkling Wines, Beers and Spirits), when you order any mix of 36 bottles of wine or more, before 2pm on 30th November 2018. Free delivery offer: If you place an order at Laithwaite's Wine Live Manchester 2018 or at any time up to 2pm on 30th November 2018 for at least 12 bottles, we will give you our standard three-day delivery free of charge (normally £7.99). Additional requirements for placing an order to which the discounts and free offers apply. You can place an order at Laithwaite's Wine Live Manchester 2018 or at any time up to 2pm on 30th November 2018. If you wish to place an order after the event, please call our Customer Services team on 03330 148 198; you will need to have available the name and membership number of the customer who purchased your ticket (if this was not you). A professional photographer will be present at this event. The photographs/videos may be used for marketing and promotion in our publications and on our digital channels. If you do not wish to be photographed please let the event organisers know. Items are offered at the price and quantity stated in this brochure. If you wish to order different quantities, please call us for prices and availability. Delivery to UK addresses only (excluding Channel Islands and BFPO addresses). Standard delivery takes 3 working days (delivery to offshore islands, NI, Scottish Highlands and some other areas of Scotland may take a few days longer). Orders for two or more cases may arrive separately. You can track your order online by logging into your account and clicking on 'My Orders' or by calling 03330 148 198. In the unlikely event of wines becoming unavailable, a substitute of similar style and of equal or greater value will be supplied. If you are unhappy with any substitutions you receive we will arrange to collect them from you (free of charge) and replace the bottles or give you a refund as appropriate. If you would rather that we didn't substitute, please tick 'No substitutes' on your order form, or let our operator know. You may cancel your order up to and including 14 calendar days after the day on which you receive your order. Please let us know if you wish to cancel by contacting our Customer Service team by phone, email or completing the cancellation form available online at laithwaites.co.uk/cancellationform. Order acceptance and the contract between you and Laithwaite's Wine will only be formed on the despatch to you of the products ordered. Please see laithwaites.co.uk/terms for full terms and conditions. If you have any queries please call 03330 148 198 or email us at customerservice@laithwaites.co.uk. We may monitor and record calls for training purposes. By registering and entering your details you consent to receiving promotional offers from Laithwaite's Wine and other members of the Direct Wines Group. Please see our Privacy Policy and Cookies Policy available at laithwaites.co.uk/privacy. Laithwaite's Wine part of Direct Wines Ltd. Registered in England and Wales. Registered Number 1095091. One Waterside Drive, Arlington Business Park, Theale, Reading, Berkshire, RG7 4SW.