

LAITHWAITES

Sales Executive

Want to sell a fantastic product?

Do you enjoy talking to people and get a kick out of selling? Then why not bring those elements together in a role that offers progression, flexibility, and good earning potential.

We are looking for driven people who want to develop their careers in Sales.

This role is a B2C telephone-based Sales position in which you will look after your own base of customers, contacting them by phone to develop relationships and let them know about the latest offers we have available.

You'll have monthly sales targets and, while it won't be a walk in the park, the norm is for everyone to be achieving or exceeding them and it's our job as a management team to help you get there.

- **You can expect to earn £27k in your first year with earning potential uncapped and growing every year**



Who we are looking for:

You might not have experience of dealing with customers exclusively by phone but that doesn't matter so long as you:

- Have a great telephone manner
- Can think on your feet
- Have a positive outlook
- Are confident and resilient
- Are willing to learn about wine



We expect you to bring a lot to Laithwaites but in return we offer:

- 35 hours per week with opportunities for flexible working once established in the role
- Hybrid working model – home/office split (*must* be locally based)
- Basic salary £23,092, with OTE in the first year at least £27,000
- Virtual events including producer tastings and wine festivals
- Incentives & competitions
- A generous staff discount
- Opportunities to gain WSET qualifications (Basic, Intermediate and Advanced), with potential for WSET Diploma sponsorship
- A flexible benefits scheme which includes the option to buy additional holiday
- Your Birthday off each year!

If you like more information about the role then contact us on the email below.

Email us on winesalesapplications@laithwaiteswine.com

P.S. We have been around since 1969 – and the Laithwaites family still run the business!



And we tend to win lots of awards and plaudits.

